

Bring this to the seminars and have the instructors sign off on the classes you take.



VDTA/SDTA & SEA Certification Class List 2009

March 11-14, 2009

You must be a member of VDTA/SDTA or SEA to participate and to receive credit for these classes toward your Certification Program. Please fill out this form, copy for your records and mail or fax to the address at the bottom of this class list.

If you have any questions regarding your certification credits call 800-367-5651 • 800-4-SEWING, or visit at www.vdta.com

What classes do you need to attain certification? Pick up certification information at the VDTA/SDTA registration desk.

Certification Class Legend:		
B= Business	T= Technical	C= Customer Service

Instructor's Signature _____

Wednesday, March 11

- _____ Central Vacuum Installation & Service Seminar (4 points) T [VDTA](#) [SDTA](#)
- _____ HOST Carpet Care Seminar (3 points) T [VDTA](#) [SDTA](#)
- _____ Knowing The Monogram Wizard Janome Special Edition (2 points) T [VDTA](#) [SDTA](#)
- _____ How to Succeed In The Home Sewing Industry During A Global Economic Disaster (2 points) B/C [SEA](#) [VDTA](#) [SDTA](#)
- _____ Make Your Notion Department Pay Your Rent & More (2 points) B [VDTA](#) [SDTA](#)
- _____ "Hands-on" Digitizing Class for Software Sales People (2 points) T [VDTA](#) [SDTA](#)
- _____ Projects Designed to Inspire, Motivate, & Enthuse, but Most Important SELL! (2 points) B [VDTA](#) [SDTA](#) [SEA](#)
- _____ Floriani Software Training for Sales/Educators (3 points) T [VDTA](#) [SDTA](#) [SEA](#)
- _____ SuckCess 2009: "Building Tomorrow's Floor Care Center" (3 points) B/C [VDTA](#) [SDTA](#)
- _____ Recession Proof Your Business (2 points) B/C [VDTA](#) [SDTA](#)

Thursday, March 12

- _____ Knowing The Monogram Wizard Janome Special Edition (2 points) T [VDTA](#) [SDTA](#)
- _____ Schmetz Certification: Get to the Point (2 points) T [VDTA](#) [SDTA](#) [SEA](#)
- _____ SewCess 2009: Better Business=Higher Profits (3 points) B/C [VDTA](#) [SDTA](#) [SEA](#)
- _____ How To Use Advertising To Send Your Sales Through The Roof (2 points) B/C [VDTA](#) [SDTA](#)
- _____ Central Vac Education Track (Part I) (3 points) B/C [VDTA](#) [SDTA](#)
- _____ Vacuum Cleaner Demos, Sales & Training (2 points) B [VDTA](#) [SDTA](#)

Friday, March 13

- _____ ZIP Couture (3 points) T [VDTA](#) [SDTA](#) [SEA](#)
- _____ Knowing The Monogram Wizard Janome Special Edition (2 points) T [VDTA](#) [SDTA](#)
- _____ Make Your Notion Department Pay Your Rent & More (2 points) B [VDTA](#) [SDTA](#)
- _____ Green & Totally Clean! How The Joy of Green Cleaning Can Boost Your Bottom Line (3 points) B [VDTA](#) [SDTA](#)
- _____ Floriani Software Training for Sales/Educators (3 points) T [VDTA](#) [SDTA](#) [SEA](#)
- _____ Dealing With The Violent Storm (3 points) B/C [VDTA](#) [SDTA](#)
- _____ How to Sell CVS at the Higher Price & Make Full Profit (2 points) B/C [VDTA](#) [SDTA](#)
- _____ Setting Up A Sewing Program (3 points) T [VDTA](#) [SDTA](#) [SEA](#)
- _____ Central Vacuum Certification & Proper Installation Technique (3 points) T [VDTA](#) [SDTA](#)
- _____ Central Vac Education Track (Part II) (3 points) B/C [VDTA](#) [SDTA](#)
- _____ Build Your Profits Through People, Promotion & Passion (2 points) B [VDTA](#) [SDTA](#)
- _____ A Balancing Act—Internet & In-Shop Education Support & Marketing (2 points) B [VDTA](#) [SDTA](#)
- _____ Fashion & Color Forecast 2009-10 (2 points) B [VDTA](#) [SDTA](#) [SEA](#)
- _____ Sewing Machine Demos, Sales & Training (2 points) B [VDTA](#) [SDTA](#)

Name: _____

Company: _____

Address: _____ City: _____

State/Providence: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____ Web site: _____

Mail or fax to VDTA/SDTA, 2724 2nd Ave. Des Moines, IA 50313 • 1-800-367-5651 • Fax: 1-515-282-4483.